



Free Turnkey Project Delivery Services Utilized

- ✓ Project Management
- ✓ Energy Engineering support
- ✓ Incentive application assistance
- ✓ Design / Scope of Work
- ✓ NJPA Construction Services
- ✓ Construction Management Support

Situation Analysis

The Energy Network was called in to coordinate with the City of Visalia and investigate the status of four lighting retrofit projects that were already in progress at three of their facilities. The City had just completed a large number of ARRA (American Recovery and Reinvestment Act) funded projects, but four were left incomplete due to ARRA funding limitations. To expedite the completion of the project, Visalia joined The Energy Network to utilize their Turnkey Project Delivery.

The Energy Network's Turnkey Project Delivery includes a number of comprehensive services created to maximize energy cost savings. The City of Visalia was able to take advantage of utility incentive application assistance, revised cost estimates, audit reports, and on-site visits to determine the remaining work needed to complete the projects. Additionally, the City of Visalia was able to take advantage of the National Joint Powers Association's (NJPA) services. The NJPA utilizes a

public and competitive bidding process. The pricing is transparent, detailed and known up front, which avoids the need to use the lengthy design-bid-award process. This unique process allowed for an expedited construction that took only two months.

Overall, this project alone has successfully reduced the City of Visalia's electrical usage by 258,342 kWh annually. This translates to 80+ tons in reduced greenhouse gas emissions, and \$31,001 saved annually.

Project Summary & Benefits

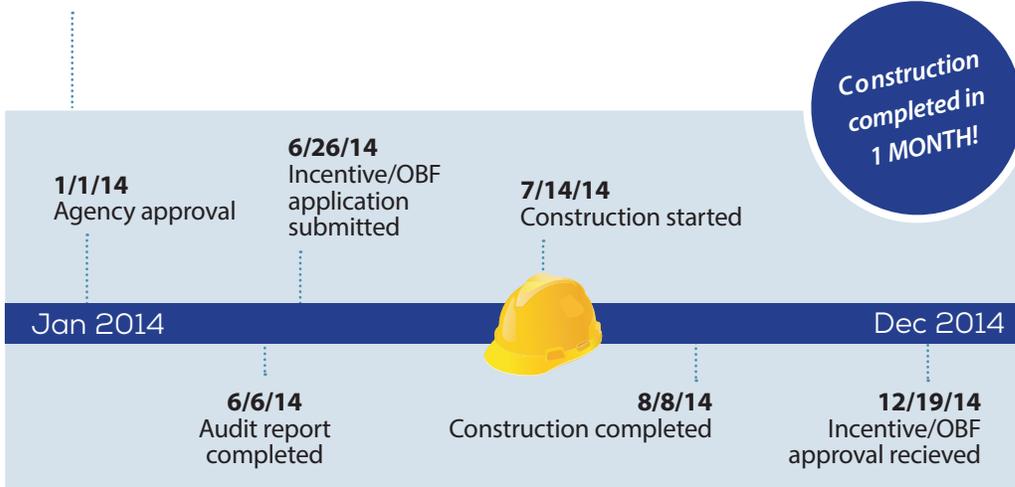
Using The Energy Network's expedited Turnkey Project Delivery process, The City of Visalia Lighting Project was completed in one year, including incentive application approvals and construction. In total, four comprehensive retrofitting projects were completed at three of the City's facilities.

Key Savings

- **258,342**
kWh annual savings
- **\$31,001**
annual savings
- **\$17,328**
in utility incentives
- **15.2%**
ROI

*Simple
Payback in
2.9 Years!*

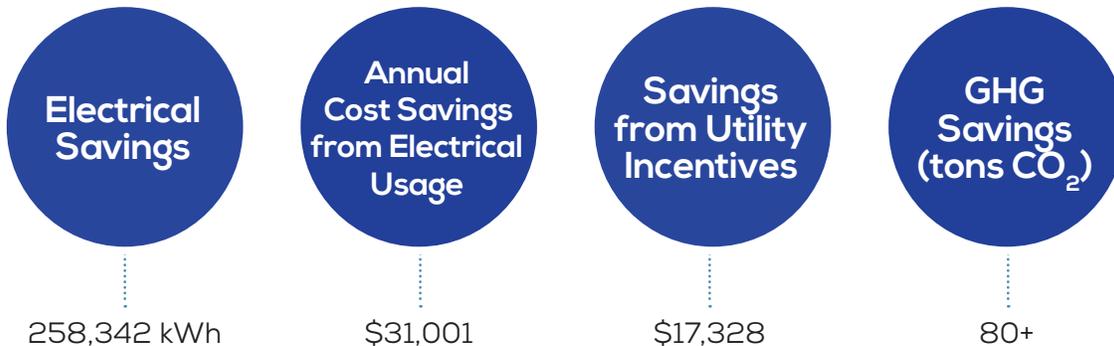
Timeline



Project Cost

Gross Project Costs	\$105,689
Incentives and Rebates	-\$17,328
Net Project Costs	\$88,361

Energy and Cost Savings Analysis



What is The Energy Network?

The Energy Network was created to harness the collective power of public agencies to achieve an unprecedented level of energy savings across Southern California. The City of Visalia's enrollment and commitment to work together to complete projects saves energy, saves money and improves our communities through overall shared environmental and economical benefits. For more information contact info@theenergynetwork.com or call (855) 700-NETWORK.

This Program is administered by the County of Los Angeles and funded by California utility ratepayers under the auspices of the California Public Utilities Commission